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TAKING YOUR BUSINESS FORWARD

Funding and Business Support to Help You Achieve Business Improvement!

Imagine your company receiving free or subsidised consultancy and research days, diagnostic reviews and/or training to help solve one or more of those niggling issues you never have time to deal with.

A range of funding is currently available, to sectors such as manufacturing, food processing, logistics and supply / cold chain, which can offer you the services of an expert.

The support offered is geared towards your company's individual needs but typically businesses have benefited from:

- > Staff training and qualifications updating and up-skilling
- > Assessments of manufacturing operations and control
- > Refrigeration plant, operational management and regulatory compliance
- > Traceability and recall system effectiveness
- > New import market opportunities
- > E-logistics providing technological solutions

Take **YOUR BUSINESS** forward by claiming the support you are entitled to.

Developing Managers OF THE FUTURE...



It is a cliché that 'your people are your greatest asset' but it is nevertheless true that if you invest in your people you will gain more productive employees who can pass on their skills to others and add to the success of your business.

The Grimsby Institute is dedicated to advancing the capability of aspiring team leaders through to senior executives with the provision of expert qualifications.

Awarded by the Institute of Leadership and Management, the Chartered Management Institute and the University of Huddersfield, they are nationally recognised qualifications, designed to bring tangible business benefits to the individual and the business.

With a flexible approach to delivery, these organisations can maintain 'business as usual' whilst the individuals increase their skills, knowledge and experience.

North East Lincolnshire Council (NELC) has recognised the importance of this investment for their staff and commissioned the Grimsby Institute to provide the entire management development pathway from team leader through first line and operations level, to the strategic management and Masters Degree level.

One individual to benefit from the training is twenty-two-year-old Louise Priscott who has completed the ILM Level 2 & 3 Certificates to help her in her job as a SWIFT Development Assistant for NELC.

Louise said:
"The courses were not like any other training courses I have been on before; I didn't feel like I was back in a classroom being lectured. It has given me more confidence in my own job and also the confidence to go on and study for higher level qualifications."

An organisation's investment in continuing professional development helps retain key talent and demonstrates your commitment as an employer.

Coming SOON

The Grimsby Institute is preparing to launch and deliver locally the Masters in Business Administration (MBA) which will complement the full range of nationally recognised management qualifications currently offered. Management development solutions are now offered from aspiring team leader level, to junior and middle management, right through to chief executives.

Contact Details

IF YOU WOULD LIKE MORE INFORMATION ABOUT TAKING **YOUR BUSINESS** FORWARD PLEASE CONTACT HELEN THOMPSON:

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THE GRIMSBY INSTITUTE

BUSINESS & INDUSTRY



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A Solid FOUNDATION

The dynamic nature of business and its increasing demands requires employers to create a challenging and stimulating environment for their employees, in order to add prosperity to their companies.

Keeping ahead of the competition means change, and an indication of companies taking this issue seriously is their increasing commitment to the higher education of their employees.

Foundation degrees (FD) are designed, developed and supported by employers, and combine academic study with work place learning to equip people with relevant knowledge and skills to improve performance and productivity. These 3-year part-time programmes are ideal for individuals at supervisory management level, with no formal qualifications, and offer a practical approach. Flexible delivery means that employers can keep operating while they up-skill their organisation, giving them the opportunity to improve their competitive position with minimum disruption.

The Institute offers Foundation degrees across a range of sectors including; manufacturing and logistics; computing; care, health and wellbeing; retail; engineering and construction; and media and writing.

read more inside...



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News in brief

SPECIALIST CENTRE FOR FISH PROCESSING SKILLS

The Grimsby Institute is at the forefront of a new national initiative to drive up skills in the UK workforce by being among the first six accredited Academy Training Centres within the £4.4 million National Skills Academy for Food and Drink Manufacturing.



The launch is the culmination of more than two years of development by leading employers, including Young's Seafood, and co-ordinated by the Sector Skills Council, Improve.

Daniel Khan, principal of Grimsby Institute, said: "We have long been regarded as a leading light in the provision of specialist fish processing training and we're looking forward to imparting our knowledge of the sector through the new academy."

JAPANESE TECHNOLOGY COMES TO GRIMSBY

An exciting, new refrigeration / food preservation technology known as 'Cells Alive System' (CAS) has arrived at the Grimsby Institute. The CAS system, purchased as part of the Ports & Logistics Centre of Vocational Excellence facilities, has been developed by ABI Co Ltd, Japan.

This unique system claims a significant number of benefits over conventional refrigeration; such as that on thawing the product has a fresh appearance and the taste is claimed to be superior. Companies now have the opportunity to trial this equipment for themselves prior to purchase.

A Solid FOUNDATION

Foundation degrees help towards up-skilling the workforce in line with Government legislation and strategy. The FD in Early Childhood Studies for example, helps the Early Years Partnership ensure those working in this sector meet the requirements for achieving a level 5 qualification. Similarly, FDs also provide flexible routes of study into professional training programmes.

Whilst offering a practical solution to the 'work/study' dilemma, these unique Foundation degree programmes are most impressive for the proven impact they have achieved through the students' tailored work-based projects.

There have been tangible benefits for participating businesses, including improved techniques, efficiencies and planning, resulting in substantial savings for many organisations. A recent work-based project for one of the Manufacturing FDs, which focused on 'Continuous Improvements in a Food Production Department', resulted in not only bottom line savings such as wastage reductions in excess of £30K per year and cost savings of more than £60K per year, but also increases in staff flexibility and morale. Overall, the benefit to the company was increased productivity.

Foundation Degrees YOUR QUESTIONS ANSWERED

WHAT LEVEL ARE FOUNDATION DEGREES CLASSIFIED AS?

Foundation degrees offer progression from qualifications such as NVQs at level 3 but require a higher level of challenge and attainment. These employment-related higher education qualifications, start at level 4, progressing onto level 5 half way through. On successful completion the Foundation degree lies just below Honours at degree level 6.

CAN FOUNDATION DEGREES LEAD TO A FULL HONOURS DEGREE OR OTHER QUALIFICATIONS?

Yes. Successful completion of a Foundation degree can lead on to further professional qualifications, or academic qualifications at higher levels, such as the 'Top up' degrees.

ARE FOUNDATION DEGREES JUST ANOTHER NAME FOR HNDS?

No. Foundation degrees are part of a deliberate strategy to further develop higher education so that it supports the needs of business. They offer a unique combination of strong employer involvement and flexible learning options designed to equip students with up-to-date and relevant skills.

Simon Bratton Foundation Degree in Logistics Management



Simon Bratton enrolled onto the Foundation Degree in Logistics Management at the Grimsby Institute to develop and formalise his industry skills.

A Key Account Manager for global company, Schenker, Simon, is based in Immingham and handles some of Schenker's top accounts worldwide, looking after their supply chain requirements.

Having worked in the sector since 1987, Simon found that he was already familiar with many areas covered on the Foundation degree but not in the detail that was covered on the course.

Simon said: "I have learnt things about all aspects of the supply chain, which will make me better at my job, and have also now got a formal qualification which recognises my skills. My employer has been incredibly supportive and everyone benefits as a result."

He added: "The Humber region is growing in importance internationally for logistics and the supply chain. The fact that the Grimsby Institute is recognising this and running these relevant courses is important to further that development – I will certainly be continuing my studies to a higher level."



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We train, YOU GAIN

The Workforce Development and Work Based Learning Department at the Grimsby Institute is celebrating the success of its involvement in the Government's Train To Gain initiative. The department exceeded the number of trainees it has involved in the programme, becoming one of only three providers in the Yorkshire & Humberside area to exceed first year targets for starts and achievements.

Train To Gain is a demand led initiative funded by the government aimed at up-skilling the workforce and addressing identified skills shortages by supporting adults employed by companies to achieve their first full level 2 qualification.



The funding has allowed the Institute to work in a variety of occupational areas including Engineering, Health, Public Services & Care, Hospitality, and Business Administration & Law. Local companies with employees being supported through the Train To Gain initiative include Synthomer, Farringford, and Housing & Support Service Ltd.

Director of Work Based Learning & Workforce Development at the Institute, Cathy Hough, said:



"The whole team is absolutely thrilled with our first year achievement as it is the result of many months' work. It builds on a history of success within the Workforce Development & Work Based Learning Department and is a reflection of the hard work and dedication of the whole team.

"Our success means that not only has the Grimsby Institute been recognised as a top Train To Gain performer, but also that we are guaranteed funding for year two, to support increased numbers of learners and continue to offer employers effective solutions to their short and long-term business requirements."

Grimsby Institute CATCHES NEW TRAINING CONTRACT

The Grimsby Institute has won an important contract to deliver engineering training to apprentices at the new CATCH facility near Stallingborough, where it will be the sole supplier for the ECITB apprenticeship scheme.

For the past two years the Grimsby Institute has secured the contract to deliver the ECITB (Engineering Construction Industry Training Board) National Apprenticeship Scheme against very strong competition.

During this time success on the scheme has been excellent with the apprentices completing skills development and trade specific training in pipe fitting, mechanical



and plating. The Institute recently also won the tender to deliver three further trades; welding, electro-tech and structural steel.

The ECITB decided to run all of their local training from CATCH, and once more, against stiff competition, the Grimsby Institute retained the contract.

"The Grimsby Institute's delivery of this training has been exemplary and I commend its team for the hard work they have put into the ECITB project", said Jason Reilly, regional accounts manager for ECITB. "The response I've had back from employers is that the students coming out of this training are of the very highest standard and a pleasure to work with."